

Emile Egger & Cie SA
Ressources Humaines
Route de Neuchâtel 36
2088 Cressier NE (Switzerland)
Telefon +41 (0)32 758 71 11
rh@eggerpumps.com
www.eggerpumps.com



Emile Egger & Cie SA is a medium-sized, Swiss, family owned, independent company with Headquarters in Cressier near Neuchâtel. The company focuses on the development and manufacturing of high quality, customized solid handling centrifugal pumps across a wide range of industries such as sewage, chemical, petrochemical, steel, textile, etc.

To reinforce and develop our Sales team at our Headquarter in Switzerland, with a 100% occupancy rate in Cressier (no or very occasionally travels required), we are seeking a skilled and motivated:

INTERNAL SALES ENGINEER

Your responsibilities:

- Respond to requests for product information in a timely and efficient manner
- Work with the distribution network (representatives and agents) to determine which products best meet their client's needs
- Analyze technical and commercial customer's specifications
- Develop quotes for different product configurations within the given deadlines
- Prepare and negotiate technical/commercial deviations
- Interface with the Engineering, Production and R&D departments
- Work closely and under responsibility of the Central & East Europe Head of Sales to provide the best technical and commercial solutions for their respective clients
- Liaise with the main suppliers, to request and discuss technical solutions and eventually negotiate offers for bought-in equipment
- Keep a clear overview of ongoing projects and provide assistance to the responsible project managers
- Monitor the open after sales cases and ensure that the customers' complaints are resolved quickly and accurately by our after sales service.

Your qualifications:

- Bachelor degree in mechanical engineering or equivalent
- Experience in a similar position in an international environment (a plus)
- Good understanding of hydrodynamics and rotating machines
- Good knowledge of material science
- Ability to understand petrochemical and other industrial processes
- Ability to understand technical drawings
- Strong project and time management skills
- Good quality awareness
- Excellent oral and written English skills
- Fluency in either German or French a plus
- Good computer skills
- Good awareness of cultural differences, especially in Eastern Europe

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Your personality and mission:

Stable, flexible and reliable, you are also a problem solver, a team and customer oriented person. You are able to work independently and to create a real collaboration with our external partners. With excellent interpersonal communication skills you will report and inform about your activity regularly to the head of Sales.

We will enjoy receiving your application containing the usual documents at rh@eggerpumps.com